

Dear Donor,

We recognize that your company receives many requests on a daily, weekly and monthly basis from various organizations for donations to their activities, campaigns and causes. There are many worthwhile organizations making these requests and we understand there are limited resources to pledge to all of these many requests. As you enter into your 2020 fiscal planning process, we would respectfully ask that you consider the American Cancer Society's Celebration of Life Fashion Show as one of your support projects.

Lett-uce remember that Salinas Valley is a diverse and vibrant agricultural community known as the "Lettuce Bowl of the World." Therefore, this year's theme is "Lett-uce Celebrate Life". We have raised more than \$1,650,000 over the past twenty-five years. We are excited that this will be our twenty-sixth anniversary! With your support, we will continue to help cancer patients in Monterey County with research, information, transportation and more, regardless of the patient's age or socio-economic status. Your sponsorship to this cause is greatly appreciated and is vital for the success of the show. The event will be held at the Monterey Conference Center on Friday, April 17<sup>th</sup>, 2020.

Please consider the American Cancer Society's Celebration of Life Fashion Show as you prepare your budgets and charitable contributions support for 2020. We have enclosed some information describing various levels of participation.

Thank You,

Shirley Lavorato

Shirley Lavorato Sponsor Chair

American Cancer Society 945 South Main Street Suite 201 Salinas, California 93901 831-772-6521 www.cancer.org

Linda Micheletti

Linda Micheletti Event Co-Chair

#### Executive Committee Karen Fanoe Shirley Lavorato Linda Micheletti Mary Alice Victorino

Committee Sheri Cline Mona Eisenberg Jackie Gash Lori Lazzerini Claudia Otero Nicki Pasculli Anna Penoncello Susan Silva Bianca G. Smith Barbara Tempalski Nancy Torres

26th Anniversary YEAR Fashion Show, Auction & Luncheon 04.17.20



## SPONSOR CONTRACT

| Sponsor Name (As you would like it printed on the Program             | n):  |
|---|--|
| Contact Person:   | Phone:   |
| Address:  |  |
| City/State/Zip:   |  |
| Email Address:  |  |
| Method of Payment:  |  |
| Check MasterCard Visa   |  |
| Credit Card Number:   |  |
| Expiration Date:Authorization code (3-digit                           | code on back of credit card):  |
| Authorized Signature  | Amount of Contribution:  |
| SPONSOR OPPORTUNITIES   | UNDERWRITING OPPORTUNITIES   |
| Premier Sponsor (\$20,000) *  | \$10,000 Level   |
| Diamond Sponsor (\$15,000) *  | \$5000 Level   |
| Ruby (\$10,000) *   | \$2500 Level   |
| Emerald (\$7,500) *   | \$2,000 Level  |
| Sapphire (\$5,000) *  | \$1,000 Level  |
| Platinum (\$2,500)  |  |
| Gold (\$1,000)  |  |
| Silver (\$500) <b>* Payments and logos are du</b>                     | e print deadline by March 10, 2020 for inclusion at the event.   |
| Would you like to Honor a cancer survivor or Memorialize som<br>YesNo | eone who lost his or her battle to cancer in our event program?  |
| I would like to Honor (name of cancer survivor)                       | American Cancer Society, Inc.<br>Federal Tax ID #13-1788491  |
| OR Memorialize (name)*  | Organized under IRC 501(c)(3)<br>y <b>Jan. 17, 2020</b> to ensure name in invitation                               |
|   | y <b>Jan. 17, 2020</b> to ensure name in invitation<br><b>, 2020</b> to ensure name or memorial listing in program |
| Send checks to: American Cancer Society, Fash                         | nion Show, 945 South Main St. Suite 201, Salinas, CA 93901   |

For further information contact: Nancy Valdez at 831.7726524 or <u>Nancy Valdez@cancer.org</u> Privacy Policy: "The American Cancer Society cares about your privacy and protects how we use your information. To view our full privacy policy or if you have any questions, please visit us online at cancer.org and click on the 'policy' link at the bottom of the page or call us any time at 1.800.227.2345"



#### **Fact Sheet**

- WHAT: American Cancer Society's Celebration of Life Fashion Show offers a festive opportunity to support the Society's world-class research programs and essential patient services. Our event has a unique theme that allows 500+ guests to participate and enjoy themselves while celebrating the lives of those in our community who have survived cancer. The Celebration of Life Fashion Show has become one of the most exciting fundraisers in our community. This luncheon is packed with auctions, entertainment, dining, and much more. Our fashion show offers fabulous food, a variety of wines, and an afternoon celebrating cancer survivorship: every single model is a cancer survivor. All the proceeds go toward much-needed information, services and advocacy for cancer patients, survivors and their loved ones.
- **WHERE:** The Celebration of Life Fashion Show will be held in Monterey.
- WHEN: Friday, April 17, 2020
- WHO: The planning of our fashion show brought together a dedicated group of volunteers composed of influential leaders of business, society, and philanthropy. They work together to ensure an unforgettable afternoon which guests look forward to returning to each year. Their reward is the knowledge that they are immeasurably contributing to the Society's vision of eliminating cancer as a major health problem. Organized by a local volunteer committee, our event is a priority for the Society.
  American Cancer Society Staff: Nancy Valdez

Planning Committee Members: Sheri Cline, Mona Eisenberg, Karen Fanoe, Jackie Gash, Susan Gill, Linda Micheletti, Bianca Giuriato-Smith, Shirley Lavorato, Lori Lazzerini, Claudia Otero, Nicki Pasculli, Anna Penoncello, Susan Silva, Barbara Tempalski, Nancy Torres and Mary Alice Victorino.

WHY: More than 1,650 people in our community will hear the words "you have cancer" this year. Proceeds from our Celebration of Life Fashion Show will be used to support research, advocacy, education, and services through the American Cancer Society. Space is limited, so make plans now to attend and be a part of the excitement.

For additional information contact Nancy Valdez at 831-772-6524 or <u>nancy.valdez@cancer.org</u>.



# Sponsorship Level Comparison Chart

|   |                                  | 1                                | 1                                | 1                                | 1                                | n                           |                             |                             |
|---|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|-----------------------------|-----------------------------|-----------------------------|
| Sponsorship levels  | Premier<br>Sponsor               | Diamond<br>Sponsor               | Ruby<br>Sponsor                  | Emerald<br>Sponsor               | Sapphire<br>Sponsor              | Platinum<br>Sponsor         | Gold<br>Sponsor             | Silver<br>Sponsor           |
| Investment  | \$20,000                         | \$15,000                         | \$10,000                         | \$7,500                          | \$5,000                          | \$2 <i>,</i> 500            | \$1,000                     | \$500                       |
| VIP seating at the  |                                  |                                  |                                  |                                  |                                  |                             |                             |                             |
| event   | 20                               | 16                               | 12                               | 10                               |                                  |                             |                             |                             |
| Priority seating at the event   |                                  |                                  |                                  |                                  | 8                                | 6                           | 2                           | 0                           |
| Recognition in the<br>invitation mailed to<br>2500 Monterey<br>County Business<br>leaders and                             | Your logo                        | NAME<br>FEATURED            |                             |                             |
| residences  | included                         | included                         | included                         | included                         | included                         | INSIDE                      |                             |                             |
| Recognition in<br>Program book of your<br>organization or<br>business   | 1 Full page<br>Ad                | Half page<br>Ad                  | Your Logo<br>Included            | Your logo<br>included            | Your logo<br>included            | NAME<br>FEATURED<br>INSIDE  |                             |                             |
| Name and<br>Sponsorship level on<br>sponsor page in<br>Program book and<br>Event website                                  | Your logo<br>included            | NAME<br>FEATURED<br>INSIDE  | NAME<br>FEATURED<br>INSIDE  | NAME<br>FEATURED<br>INSIDE  |
| Verbal recognition at<br>Gala by Master of<br>Ceremonies  | x                                | x                                | x                                | x                                | x                                | x                           |                             |                             |
| Company name or<br>logo will be included<br>on select promotional<br>material, including<br>print and electronic<br>media | Your name<br>or logo<br>included | Your name<br>included       |                             |                             |
| Recognition in media,<br>PSA's, advertising,<br>billboards  | X                                | X                                | X                                | X                                | X                                | X                           |                             |                             |
| Recognition at the event as a sponsor   | LOGO<br>FEATURED                 | LOGO<br>FEATURED                 | LOGO<br>FEATURED                 | LOGO<br>FEATURED                 | LOGO<br>FEATURED                 | COMPANY<br>NAME<br>FEATURED | COMPANY<br>NAME<br>FEATURED | COMPANY<br>NAME<br>FEATURED |
| Tribute & memorial opportunities  | x                                | Х                                | Х                                | Х                                | Х                                | Х                           | x                           | x                           |



### Silver Sponsor (Investment: \$500)

- Recognition on day of event signage.
- Company name featured in the Monterey Fashion show program and on the event website.
- Opportunity to memorialize or honor cancer survivor in event program.

### Gold Sponsor (Investment: \$1,000)

- Seating for two (2) guests at the event.
- Recognition on day of event signage.
- Company name featured in the Monterey Fashion show program and on event website.
- Opportunity to memorialize or honor cancer survivor in event program.

#### Platinum Sponsor (Investment: \$2,500)

- Seating for six (6) guests at the event.
- Recognition on day of event signage.
- Company Name featured in the Monterey Fashion show program and on event website.
- Opportunity to memorialize or honor cancer survivor in event program.

#### Sapphire Sponsor (Investment: \$5,000)

- Reserved VIP seating for (1) table of eight (8) guests at the event.
- Recognition as a Sapphire sponsor with your company name and logo prominently featured on all promotional material with premium placement, including print and electronic media, brochures, and radio/TV spots and billboards. Over 3,000 invitations will be mailed to Monterey County business leaders and residents.
- Company logo featured in the day of event program and on event website.
- Verbal recognition as a Sapphire Sponsor during the event.
- Opportunity to memorialize or honor cancer survivor in event program.

#### **Emerald Sponsor (Investment: \$7,500)**

- Reserved VIP seating for (1) table of ten (10) guests at the event.
- Recognition as an Emerald sponsor with your company name and logo prominently featured on all promotional material with premium placement, including print and electronic media, brochures, and radio/TV spots and billboards. Over 3,000 invitations will be mailed to Monterey County business leaders and residents.
- Company logo prominently featured in the day of event program and on event website.
- Day of event signage recognition with company logo.
- Verbal recognition as an Emerald Sponsor during the event.
- Opportunity to memorialize or honor a cancer survivor in event program.



#### Ruby Sponsor (Investment: \$10,000)

- Reserved VIP seating for (1) table of twelve (12) guests at the event.
- Recognition as a Ruby sponsor with your company name and logo prominently featured on all promotional material with premium placement, including print and electronic media, brochures, and radio/TV spots and billboards. Over 3,000 invitations will be mailed to Monterey County business leaders and residents.
- Company logo prominently featured in the day of event program and on event website.
- Day of event signage recognition with company logo.
- Verbal recognition as a Ruby Sponsor during the event.
- Opportunity to memorialize or honor a cancer survivor in event program.

#### **Diamond Sponsor (Investment: \$15,000)**

- Reserved VIP seating for (2) tables of eight (16) guests at the event.
- Recognition as a Diamond sponsor with your company name and logo prominently featured on all promotional material with premium placement, including print and electronic media, brochures, and radio/TV spots and billboards. Over 3,000 invitations will be mailed to Monterey County business leaders and residents.
- Company logo prominently featured in the day of event program and on event website.
- Day of event signage recognition with company logo.
- Verbal recognition as a Diamond Sponsor during the event.
- Opportunity to memorialize or honor a cancer survivor in event program.

#### Premier Sponsor (Investment: \$20,000)

- Reserved VIP seating for (2) tables of ten (20) guests at the event.
- Recognition as a Premier sponsor with your company name and logo prominently featured on all promotional material with premium placement, including print and electronic media, brochures, and radio/TV spots and billboards. Over 3,000 invitations will be mailed to Monterey County business leaders and residents.
- Company logo prominently featured in the day of event program and on event website.
- Day of event signage recognition with company logo.
- Verbal recognition as a Premier Sponsor during the event.
- Opportunity to memorialize or honor a cancer survivor in event program.



#### **UNDERWRITING AMENITIES**

Catering/Facility Rental Your company name or logo will appear on signage throughout the event and in the event program distributed to all guests attending the Fashion Show Investment: \$10,000

#### Printing

Your company name will appear on the event Invitation and Save the Date card sent to over 3000 homes and in the event program Investment: \$5,000

Audio Visual/Entertainment/DJ Your company name will be prominently displayed at event near the DJ and stage and in the event program Investment: \$3,500

Event Décor Your company name will be prominently displayed at event near stage and in the event program Investment: \$3,000

Food for Models/Volunteers Your company name will be displayed prominently at the event and in the event program Investment: \$1,500